

Incoterms® 2010 FROM THE INTERNATIONAL CHAMBER OF COMMERCE (ICC)	COUNTRY, CITY, PLACE OF ORIGIN						MAIN CARRIER		COUNTRY, CITY, PLACE OF DESTINATION				
	1	2	3	4	5	6	7	8	9	10	11	12	

Incoterms® 2010 ICC - RULES FOR ANY MODE OR MODES OF TRANSPORT

Incoterms	Letter	Cost	1	2	3	4	5	6	7	8	9	10	11	12
EXW Ex works.	A	Cost	Red	Red/Blue	Blue	Blue	Blue	Blue	Blue	Blue	Blue	Blue	Blue	Blue
		Risk	Red	Red/Blue	Blue	Blue	Blue	Blue	Blue	Blue	Blue	Blue	Blue	Blue
FCA Free carrier.	B	Cost	Red	Red/Blue	Red	Red/Blue	Red	Blue	Blue	Blue	Blue	Blue	Blue	Blue
		Risk	Red	Red/Blue	Red	Red/Blue	Blue	Blue	Blue	Blue	Blue	Blue	Blue	Blue
CPT Carriage paid to.	C	Cost	Red	Red/Blue	Red	Red	Red	Red	Red	Blue	Blue	Blue	Blue	Blue
		Risk	Red	Red/Blue	Red	Red	Red	Red	Red	Blue	Blue	Blue	Blue	Blue
CIP Carriage and insurance paid to.	D	Cost	Red	Red/Blue	Red	Red	Red	Red	Red	Red	Red*	Blue	Blue	Blue
		Risk	Red	Red/Blue	Red	Red	Red	Red	Red	Red	Red*	Blue	Blue	Blue
DAT Delivered at terminal.	E	Cost	Red	Red/Blue	Red	Red	Red	Red	Red	Red	Red	Blue	Blue	Blue
		Risk	Red	Red/Blue	Red	Red	Red	Red	Red	Red	Red	Blue	Blue	Blue
DAP Delivered at place.	F	Cost	Red	Red/Blue	Red	Red	Red	Red	Red	Red	Red	Red/Blue	Blue	Blue
		Risk	Red	Red/Blue	Red	Red	Red	Red	Red	Red	Red	Red/Blue	Blue	Blue
DDP Delivered duty paid.	G	Cost	Red	Red/Blue	Red	Red	Red	Red	Red	Red	Red	Red	Red/Blue	Blue
		Risk	Red	Red/Blue	Red	Red	Red	Red	Red	Red	Red	Red	Red/Blue	Blue

Incoterms® 2010 ICC - RULES FOR SEA AND INLAND WATERWAY TRANSPORT

Incoterms	Letter	Cost	1	2	3	4	5	6	7	8	9	10	11	12
FAS Free alongside ship.	H	Cost	Red	Red/Blue	Red	Red	Red	Blue	Blue	Blue	Blue	Blue	Blue	Blue
		Risk	Red	Red/Blue	Red	Red	Red	Blue	Blue	Blue	Blue	Blue	Blue	Blue
FOB Free on board.	I	Cost	Red	Red/Blue	Red	Red	Red	Red	Red	Blue	Blue	Blue	Blue	Blue
		Risk	Red	Red/Blue	Red	Red	Red	Red	Red	Blue	Blue	Blue	Blue	Blue
CFR Cost and freight.	J	Cost	Red	Red/Blue	Red	Red	Red	Red	Red	Red	Blue	Blue	Blue	Blue
		Risk	Red	Red/Blue	Red	Red	Red	Red	Red	Red	Blue	Blue	Blue	Blue
CIF Cost, insurance and freight.	K	Cost	Red	Red/Blue	Red	Red	Red	Red	Red	Red	Red*	Blue	Blue	Blue
		Risk	Red	Red/Blue	Red	Red	Red	Red	Red	Red	Red*	Blue	Blue	Blue

■ Seller
 ■ Buyer
 The seller should provide the documents required for export and the buyer should provide those for import. Associated risk and costs of obtaining said documentation are met by the requesting party.
 Depending on agreed place of delivery
 * Obligatory
 1... General recommendations
 A... Special recommendations

